

MEDICAL DIRECTOR AND PHYSICIAN EXECUTIVE SURVEY: 2016 REPORT

CARDIAC REHAB							
GENERAL INFORMATION	COUNT						COUNT
Organizations	Organizations	Physicians					Physicians
	Pay Hourly Rate						Employed Physicians
	Pay Fixed Amount						Independent Physicians
	Did Not Respond						Did Not Respond
	Offer Incentive Opportunity						
	Do Not Offer Incentive Opportunity						
COMPENSATION DATA	COUNT	MEAN	P25	P50	P75	P90	
	Base Compensation						
	Dollars Paid per Year						
	Average Hourly Rate						
	Incentive Compensation						
	Average Percentage Opportunity						
	Average Percentage Earned						
	Total Compensation (Including Incentives Paid)						
	Dollars Paid per Year						
	Average Hourly Rate						
	Hours Worked						
	Total Hours Worked per Year						
Organization Demographics	Net Revenue (Millions)						
	Number of Beds						

TOTAL CARDIOLOGY							
GENERAL INFORMATION	COUNT						COUNT
Organizations	Organizations	Physicians					Physicians
	Pay Hourly Rate						Employed Physicians
	Pay Fixed Amount						Independent Physicians
	Did Not Respond						Did Not Respond
	Offer Incentive Opportunity						
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	Base Compensation						
	Dollars Paid per Year						
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	Incentive Compensation						
	Average Percentage Opportunity						
	Average Percentage Earned						
	Total Compensation (Including Incentives Paid)						
	Dollars Paid per Year						
	Average Hourly Rate						
	Hours Worked						
	Total Hours Worked per Year						
Organization Demographics	Net Revenue (Millions)						
	Number of Beds						

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CHIEF MEDICAL OFFICER – HOSPITAL

GENERAL INFORMATION	COUNT	COUNT				
Physician Executives	Total Number of Physician Executives					
	Base Salary includes Clinical Pay	Eligible for Additional Clinical Pay Incentives				
	Base Salary does not include Clinical Pay	Not Eligible for Additional Clinical Pay Incentives				
	Did Not Respond	Did Not Respond				
	Eligible for Executive Level Incentive Plan	Eligible for Executive Benefit Plan				
	Not Eligible for Executive Level Incentive Plan	Not Eligible for Executive Benefit Plan				
	Did Not Respond	Did Not Respond				
	Eligible for Non Executive Level Incentive Plan					
	Not Eligible for Non Executive Level Incentive Plan					
	Did Not Respond					
PHYSICIANS	COUNT	MEAN	P25	P50	P75	P90
Compensation Data per Physician Executive	Base Compensation					
		Base compensation				
		Base Comp (Not including any clinical pay)				
	Incentive Compensation					
		Average Percentage Opportunity				
		Average Percentage Earned				
		Average Dollar Earned				
	Total Compensation (Including Incentives Paid)					
		Total Cash (including additional clinical pay)				
	Time Allocation					
	Percent Time in Executive Role					
	Percent Time in Clinical Role					
Organization Demographics	Net Revenue (Millions)					
	Number of Beds					

PARTICIPATE PURCHASE BENEFIT



For more information about Gallagher Integrated, please call (800) 327-9335 or email Comp.Surveys@IHStrategies.com.