



Kelly Prchal is a Consultant with the Physician Services practice of Integrated Healthcare Strategies, a division of Gallagher Benefit Services, Inc. Ms. Prchal is dedicated to helping clients achieve their physician hiring and practice development goals through transparent and market competitive physician compensation programs that meet practice quality and efficiency goals.

Ms. Prchal's broad experience in Community Hospital Administration and Operations, Academic Physician Group Practice Business Development, Clinical Facilities and Space Planning, Wellness and Healthplan Quality Operations, as well as Retail Health Operations and Service Development gives her a diverse skill set from which to draw.

Ms. Prchal holds a Bachelor of Science Degree in Health Systems from Georgetown University in Washington, DC and was the recipient of the Upsilon Phi Delta Inductee for Academic and Leadership Excellence. Ms. Prchal also has a Master of Healthcare Administration degree from the University of Minnesota where she was awarded the Bright Dornblaser Award for Advanced Problem Solving, and is Six Sigma Greenbelt Certified.



**Kelly Prchal, MHA**  
Consultant

#### PROFESSIONAL HIGHLIGHTS

- Specialist in Fair Market Value assessments of both Academic and Community physician services agreements, management service agreements, physician employment and medical directorships.
- Design and implementation of physician compensation models.
- Proven success in contributing to practice business development through a variety of models and service arrangements.